Proposed NU Business Name: RUBEL TELECOM



Project identification and prepared by: Md. Razu Ahmed, Nawabganj Unit, Dhaka

Project verified by: Md.Samsul Arefin



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta							
Name	:	MD.RABIUL ISLAM RUBEL					
Age	:	01-07-1995 (22 Years)					
Education, till to date	:	H.S.C					
Marital status	:	Unmarried					
Children	:	-					
No. of siblings:	:	04 Brothers 1 Sister					
Address	:	Vill: Uttar Choukighata, P.O: Agla, P.S: Nawabganj, Dist: Dhaka					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Father FATEMA BEGUM FATEMA BEGUM MD.ABUL MOTALEB Branch: Komorgonj, Centre # 28 (Female), Member ID: 1303/3, Group No: 03 Member since: 01/01/2014 First Ioan: BDT 10,000/-					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 20,000/- Outstanding loan: BDT 13,840/- Mother No No No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has training
Other Own/Family Sources of Income		Yes
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01920-155624
Mother's Contact No.	:	01768-095104
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nawabganj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

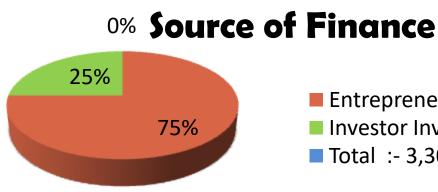
FATEMA BEGUM joined Grameen Bank since 3 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	RUBEL TELECOM				
Location	:	Alauddin super market, Agla Bazar, Nawabganj, Dhaka.				
Total Investment in BDT	:	BDT 3,30,000/-				
Financing	:	Self BDT 2,50,000(from existing business) 75%				
	\square	Required Investment BDT 80,000(as equity) 25 %				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	15 ft x 10 ft= 300 square ft				
Security of the shop	:	1,00,000/-				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Charger, Mobile, Baterry, Memory etc. Average 25% gain on sale. The business is operating by entrepreneur. He is doing his business in rent place. Collects goods from Dhaka. Agreed grace period is 3 months. 				

Existing Business (BDT)

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Particular	Daily	Monthly	Yearly
Revenue (sales)			
Mobile accessories Item	2,500	75,000	9,00,000
Total Sales (A)	2,500	75,000	9,00,000
Less. Variable Expense			
Mo0bile accessories Item	1,875	56,250	6,75,000
Total variable Expense (B)	1,875	56,250	6,75,000
Contribution Margin (CM) [C=(A-B)	625	18,750	2,25,000
Less. Fixed Expense			
Rent		2,500	30,000
Electricity Bill		400	4,800
Transportation		1,000	12,000
Salary (Self)		5,000	60,000
Mobile Bill		300	3,600
Entertainment		200	2,400
Total fixed Cost (D)		9,400	1,12,800
Net Profit (E) [C-D)		9,350	1,12,200

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Amount		Qty.	Unit	Amount	Proposed
		Price	(BDT)		Price	(BDT)	Total
Battery	350	200	70,000	100	200	20,000	90,000
Mobile	300	100	30,000	150	100	15,000	45,000
cover(digital)							
Memory card	50	200	10,000	50	200	10,000	20,000
Charger	250	80	20,000	250	80	20,000	40,000
Other Parts			20,000			15,000	35,000
Security			1,00,000				1,00,000
Total			2,50,000			80,000	3,30,000



Entrepreneur's Contribution's :- 2,50,000

- Investor Investment's :- 80,000
- Total :- 3,30,000

Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3 rd Year		
Revenue (sales)							
Mobile accessories Item	3 <i>,</i> 500	1,05,000	12,60,000	13,23,000	13,89,150		
Total Sales (A)	3,500	1,05,000	12,60,000	13,23,000	13,89,150		
Less. Variable Expense							
Mobile accessories Item	2,625	78,750	9,45,000	9,92,250	10,41,863		
Total variable Expense (B)	2,625	78,750	9,45,000	9,92,250	10,41,863		
Contribution Margin (CM) [C=(A-B)	875	26,250	3,15,000	3,30,750	3,47,288		
Less. Fixed Expense							
Rent		2,500	30,000	30,000	30,000		
Electricity Bill		500	6,000	6,500	7,000		
Transportation		1,000	12,000	13,000	14,000		
Salary (Self)		5,000	60,000	60,000	60,000		
Mobile Bill		400	4,800	4,800	4,800		
Entertainment		300	3,600	3,700	3,700		
Total Fixed Cost		9,700	1,16,400	1,18,000	1,19,500		
Net Profit (E) [C-D)		16,550	1,98,600	2,12,750	2,27,788		
Investment Payback			32,000	32,000	32,000		

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	1,98,600	2,12,750	2,27,788
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		1,66,600	3,47,350
	Total Cash Inflow	2,78,600	3,79,350	5,75,138
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	1,12,000	32,000	32,000
3	Net Cash Surplus	1,66,600	3,47,350	5,43,138



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 50 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Alauddin Super Market Aglabazar, Nawabgonj, Dhaka. Regular customers;

THREATS

Theft Fire Political unrest Pictures



द्वात सार्थन अवन्त्र अवन्त्र

















