Proposed NU Business Name: PARBOTY MEDICAL HALL



Project identification and prepared by: MD Bellal Hossain Dagonvuiyan Unit, Feni Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	GOURAB RANJAN CHAKRABORTY			
Age	:	15-123-1983 (34 Y <i>ears</i>)			
Education, till to date	:	Graduation			
Marital status	:	Unmarried			
Children	:	NA			
No. of siblings:	:	02 Brothers			
Address	:	Vill: Samyergow P.O: Kazirkhil ; P.S: Senbag ; Dist:Nohakhaly			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SHABOTA RANI CHAKRABORTY KRISHNO MONGOL CHAKRABORTY Branch: Eaykubpur, Doganbhuyain Centre # 43 (Female), Member ID: 3018, Group No: 02 Member since: 05-02-2003 (14Years) First loan: BDT 2000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 6000 Outstanding loan: 4152 Mother No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	:	05years experience in running business. 03 Years in own business.
Training Info	:	He has 02 training
Other Own/Family Sources of Income		
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-237224
Family's Contact No.	:	01723-418670
NU Project Source/Reference	-	Grameen Shakti Samajik Byabosha Ltd Dagonbhuiyan Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHABOTA RANI CHAKRABORTY joined Grameen Bank since 14 years ago. At first she took BDT 2000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	PARBOTY MEDICAL HALL			
Location	:	School road,Dudmukha Bazar, Doganbhuyain,Feni.			
Total Investment in BDT	:	BDT 278250/-			
Financing	:	Self BDT 208,250/- (from existing business) 75% Required Investment BDT 70,000/- (as equity) 25%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10ft x 08 ft= 80 square ft			
Implementation :		 The business is planned to be scaled up by investment in existing goods like; omeprazal,cefradin,Azithromycin,cefuroxime etc. Average 10% gain on sales. The shop is rented. The business is operating by entrepreneur. Existing no employee. One will be appointed after getting equity money Collects goods from Bashurhat&. Doganbhuyain Agreed grace period is 3 months. 			

Existing	Business	(BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
omeprazal,cefradin,Azithromycin,cefuroxime	3500	105000	1260000
Total Sales (A)	3500	105000	1260000
Less Variable Expense			
omeprazal,cefradin,Azithromycin,cefuroxime	3150	94500	1134000
Total variable Expense (B)	3150	94500	1134000
Contribution Margin (CM) [C=(A-B)	350	10500	126000
Less Variable Expense			
Rent		800	9600
Electricity bill		350	4200
Transportation		300	3600
Salary (self)		5000	60000
Salary(staff)		0	0
Entertainment		100	1200
Gird		60	720
Generator		450	5400
Mobile bill		300	3600
Total fixed cost (D)		7360	88320

Net Profit (E)= [C-D]

Investment Breakdown

	Exist	ing	Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Tab.Omeprazal	150	400	60000	50	400	20000	80000
Tab.Cefradine	20	300	6000	50	300	15000	21000
Tab.Azithromycin	50	300	15000	25	300	7500	22500
Tab.Cefurixime	20	400	8000	25	400	10,000	18,000
Tab.Calcim	50	300	15000	0	0	0	15000
Tab.Ciprocyin	15	450	6750	0	0	0	6750
Syr.Multivitamin	50	150	7500	0	0	0	7500
Tab.Esomeprazal	60	500	30000	15	500	7,500	37,500
Tab.Pantroprazal	20	600	12000	10	600	6000	18000
Tab.Rebeprazol	40	400	16000	0	0	0	16,000
Others	0	0	0	0	0	4000	4000
Security	0	0	32000	0	0	0	32,000
Total	325	3400	208250	100	2100	70,000	278,250

Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
omeprazal,cefradin,Azithromycin,cefuroxim					1	
e	6310	189300	2271600	2385180	2504439	
Total Sales (A)	6310	189300	2271600	2385180	2504439	
Less Variable Expense						
omeprazal,cefradin,Azithromycin,cefuroxim					1	
e	5679	170370	2044440	2146662	2253995.1	
Total variable Expense (B)	5679	170370	2044440	2146662	2253995.1	
Contribution Margin (CM) [C=(A-B)	631	18930	227160	238518	250443.9	
Less Variable Expense						
Rent		800	9600	9600	9600	
Electricity bill		450	5400	5600	5800	
Transportation		400	4800	5000	5200	
Salary (self)		5000	60000	60000	60000	
Salary(staff)		5000	60000	60000	60000	
Entertainment		100	1200	1200	1200	
Gird		60	720	720	720	
Generator		450	5400	5400	5400	
Mobile bill		400	4800	5000	5200	
Total fixed cost (D)		12660	151920	152520	153120	
Net Profit (E)= [C-D]		6270	75240	85998	97323.9	
Investment Payback			70000	70000	70000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			, ,
1.1	Investment Infusion by Investor	70000		
1.2	Net Profit	75240	85998	97323.9
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		47240	105238
	Total Cash Inflow	145240	133238	202561.9
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	28000	28000	28000
	Total Cash Outflow	98,000	28000	28000
3	Net Cash Surplus	47240	105238	174561.9

SWOT ANALYSIS

Strength

Employment: Self: 02 Family:0 Others:00

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









FAMILY PICTURE

