

**Proposed NU Business Name: MA BABAR DUA POULTRY FARM**



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## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>MD IBRAHIM</b>
Age	:	03-02-1987 (30 Years)
Education, till to date	:	Class Eight
Marital status	:	Married
Children	:	1 Son 1 Daughter
No. of siblings:	:	1 Brothers & 1 Sister
Address	:	Vill: Bodinevanga, P.O:Nij Mawna. P.S: Sreepur, Dist:Gazipur
Parent's and GB related Info		<input checked="" type="checkbox"/> <input type="checkbox"/>
(i) Who is GB member	:	Mother <span style="margin-left: 200px;">Father</span>
(ii) Mother's name	:	<b>TARA BANU</b>
(iii) Father's name	:	<b>MD AMEL</b>
(iv) GB member's info	:	Branch: Mawna, Centre # 39(Female), Member ID: 3885, Group No: 04Member since: 08-01-1997(20Years) First loan: BDT 3,000/-
Further Information:		Existing loan: 50,000 Outstanding loan: 33,299
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and Training Info	:	05 years experience in running business. 05Years in own business. He has no training
Other Own/Family Sources of Income	:	Cow rearing
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01768-831086
Family's Contact No.	:	01783-222493
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit Gazipur

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**TARABANU**; joined Grameen Bank since 20 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>MA BABAR DUA POULTRY FARM</b>
Location	:	Bodinevanga poran bazer, Sreepur Gazipur
Total Investment in BDT	:	BDT 4,70,000/-
Financing	:	Self BDT 4,00,000/- (from existing business) 85% Required Investment BDT 70,000/- (as equity) 15%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	20 ft x 52 ft= 1040 square ft
Implementation	:	<ul style="list-style-type: none"><li>▪ She has 1000 cok in her farm.</li><li>▪ Average Daily Egg production is 900 and EGG price is BDT 5.9 .</li><li>▪ The business is operating by entrepreneur. Existing no employee.</li><li>▪ The farm is owned.</li><li>▪ Collects goods from Mawna.</li><li>▪ Agreed grace period is 3 months.</li></ul>

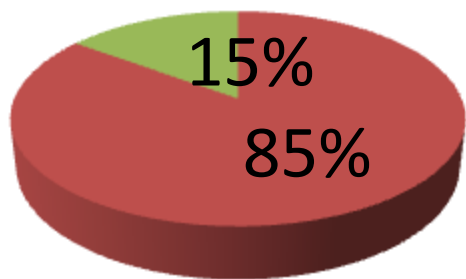
## Exesting

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Egg (900 x 5.90)	5310	159300	1911600
Total Sales(A)	5310	159300	1911600
Less Variable Expense (B)			
Feed and Medicen	4514	135405	1624860
Total Variable Expense	4514	135405	1624860
Contributon Margin (CM) [C=(A-B)]	797	23895	286740
Less Fixed Expense			
Electric Bill		1000	12000
Transportaion		1000	12000
Salary (Self)		5000	60000
Intertainment		200	2400
Mobil Bill		200	2400
Total Fixed Cost (D)		7400	88800
Net Profit (E)= [C-D]		16495	197940

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Cok	1,000	4,00	400,000	700	1,00	70,000	470,000
	0	0	0	0	0	0	0
	1000	0	400,000	700	0	70,000	470,000

## Source of Finance



■ Entrepreneur's Contribution 400,000

■ Investor's Investment 70,000

■ Total 470,000

# Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
<b>Revenue(Sales)</b>					
<b>Milk (15x 50)</b>	7375	221250	2655000	2787750	2927137.5
<b>Total Sales(A)</b>	<b>7375</b>	<b>221250</b>	<b>2655000</b>	<b>2787750</b>	<b>2927137.5</b>
<b>Less Variable Expense (B)</b>					
Milk (15x 50)	<b>6269</b>	<b>188062.5</b>	<b>2256750</b>	2369587.5	<b>2488067</b>
<b>Total Variable Expense</b>	<b>6269</b>	<b>188062.5</b>	<b>2256750</b>	<b>2369587.5</b>	<b>2488067</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>1106</b>	<b>33187.5</b>	<b>398250</b>	<b>418162.5</b>	<b>439071</b>
<b>Less Fixed Expense</b>					
Electric Bill		1000	12000	12300	12600
Transportaion		1000	12000	12600	13230
Salary (Self)		5000	60000	60000	60000
Entertainment		200	2400	2400	2400
Mobil Bill		200	2400	2500	2600
<b>Total Fixed Cost (D)</b>		<b>7400</b>	<b>88800</b>	<b>89800</b>	<b>90830</b>
<b>Net Profit (E)= [C-D]</b>		<b>25787.5</b>	<b>309450</b>	<b>324922.5</b>	<b>341169</b>
<b>Investment Pay Back</b>			<b>24,000</b>	<b>24,000</b>	<b>24,000</b>



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	309,450	324922.5	341168.625
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		285450	586372.5
	<b>Total Cash Inflow</b>	<b>379,450</b>	<b>610,373</b>	<b>927,541</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	<b>Total Cash Outflow</b>	<b>94,000</b>	<b>24,000</b>	<b>24,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>285,450</b>	<b>586,373</b>	<b>903,541</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 5 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of farm;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures





































# FAMILY PICTURE

