

## Proposed NU Business Name: **Hakim Enterprise**



Project identification and prepared by: : Md. Aminur islam,  
Jamurki Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>KHANDAKAR HAKIM HOSSAIN</b>
Age	:	10-11-1996 (20 Years)
Education, till to date	:	S S C
Marital status	:	Unmarried
Children	:	
No. of siblings:	:	4 Brothers and 1 Sister
Address	:	Vill: Fotepur. PO: Chamari Fotepur P.S: Mirjapur Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>KHANDAKAR ASMA BEGUM</b>
(iii) Father's name	:	<b>KHANDAKAR NAJRUL ISLAM</b>
(iv) GB member's info	:	Branch: Lawhati, Delduyar , Centre # 44 (Female), Member ID: 7392 Group No: 08 Member since: 02.05.2010 to 09.11.2016 (7Years) First loan: BDT 5000 /- Outstanding loan: Nil
Further Information:		
(v) Who pays GB loan installment	:	Brother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	3 years experience in running business. He has no training
Other Own/Family Sources of Income	:	Business,
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01852-999910
Family's Contact No.	:	01777-976702
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Dhaka.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**KHANDAKAR ASMA BEGUM** joined Grameen Bank since 7 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>Hakim Enterprise</b>
Location	:	Chamari Fotepur, Mirjapur , Tangail.
Total Investment in BDT	:	BDT 278000/-
Financing	:	Self BDT 218000/- (from existing business) 78% Required Investment BDT 60000/- (as equity) 22%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 10 ft= 100 square ft
Security of the shop	:	Nil
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like; Rice, Noodle, Biscuit etc .</li><li>▪Average 10% gain on sales.</li><li>▪The business is operating by entrepreneur. Existing 1 employee.</li><li>▪ The shop is rented.</li><li>▪Collects goods from Tangail .</li><li>▪Agreed grace period is 3 months.</li></ul>

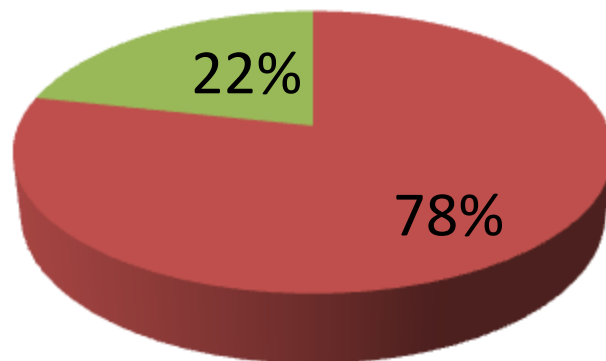
Exesting

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Rice, Noodle, Biscuit etc	8000	240000	2880000
Total Sales(A)	8000	240000	2880000
Less Variable Expense (B)			0
Rice, Noodle, Biscuit etc	7200	216000	2592000
Total Variable Expense	7200	216000	2592000
Contributon Margin (CM) [C=(A-B)]	800	24000	288000
Less Fixed Expense			
Rent		1000	12000
Electric Bill		200	2400
Transportaion		4200	50400
Salary (Self)		5000	60000
Salary (Staff)		5000	60000
Intertainment		100	1200
Mobil Bill		200	2400
Total Fixed Cost (D)		15700	188400
Net Profit (E)= [C-D]		8300	99600

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Rice	15	2300	34,500	10	2300	23000	57500
Oil	17	3200	54,400	10	3200	32000	86400
Dal	10	3500	35,000				35000
Soft Drink	200	30	6,000				6000
Suger	8	4000	32,000				32000
Flour	5	2800	14,000				14000
Soap	300	25	7,500				7500
Others			34,600			5,000	39600
	555	15855	218,000	20	5,500	60,000	278,000

## Source of Finance



- Entrepreneur's Contribution  
218,000
- Investor's Investment 60,000
- Total 278,000

Financial Projection (BDT)					
Particular	Daily	Monthly	Year -1	Year-2	Year-3
<b>Revenue(Sales)</b>					
Rice, Noodle, Biscuit etc	11000	330000	3960000	4158000	4365900
<b>Total Sales(A)</b>	<b>11000</b>	<b>330000</b>	<b>3960000</b>	<b>4158000</b>	<b>4365900</b>
<b>Less Variable Expense (B)</b>					
Rice, Noodle, Biscuit etc	9900	297000	3564000	3742200	3929310
<b>Total Variable Expense</b>	<b>9900</b>	<b>297000</b>	<b>3564000</b>	<b>3742200</b>	<b>3929310</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>1100</b>	<b>33000</b>	<b>396000</b>	<b>415800</b>	<b>436590</b>
<b>Less Fixed Expense</b>					
Rent		1000	12000	12000	12000
Electric Bill		200	2400	2700	3000
Transportaion		4200	50400	52920	55566
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		5000	60000	60000	60000
Entertainment		100	1200	1200	1200
Mobil Bill		200	2400	2500	2600
<b>Total Fixed Cost (D)</b>		<b>15700</b>	<b>188400</b>	<b>191320</b>	<b>194366</b>
<b>Net Profit (E)= [C-D]</b>		<b>17300</b>	<b>207600</b>	<b>217980</b>	<b>228879</b>
<b>Investment Pay Back</b>			<b>24,000</b>	<b>24,000</b>	<b>24,000</b>



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	207,600	217980	228879
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		183600	377580
	<b>Total Cash Inflow</b>	<b>267,600</b>	<b>401,580</b>	<b>606,459</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	<b>Total Cash Outflow</b>	<b>84,000</b>	<b>24,000</b>	<b>24,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>183,600</b>	<b>377,580</b>	<b>582,459</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop; Delduar  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures



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# FAMILY PICTURE

