#### Proposed NU Business Name: M/S BISMILLAH METALS



Project identification and prepared by: Md Shahidul Islam Nobabganj Unit, Dhaka

Project verified by: Susanta Kumar Bishwas



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin UdyoktaKayakopa, Nobabganj						
Name	:	MD NAJIM HOSSAIN				
Age	:	10-06-1993 (23 Years)				
Education, till to date	-	Class VII				
Marital status	:	Married				
Children	-	Nil				
No. of siblings:	-	02 Brothers 02 Sisters				
Address		Vill: Dighir Par , P.O: Choto Box Nagar , P.S: Nobabganj , Dist: Dhaka				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST NASIMA AKTAR MD KOJIBOR RAHAMAN Branch : Kolakopa Nobabganj , Centre : 74 (Female), Member ID: 5204 , Group No: 02 Member since: 1996 (12 Years) First Ioan: BDT 3000				
Further Information: (v) Who pays GB loan installment	:	Existing loan: BDT 20000 Outstanding loan: Nil Father				
(vi) Mobile lady (vii) Grameen Education Loan	:	No No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nill
Business Experiences and	:	05 years experience in running business. 05 Years in own business.
Training Info	:	He has 03 Years training.
Other Own/Family Sources of Income		NA
Other Own/Family Sources of Liabilities		
Entrepreneur Contact No.	:	01829-134470
Family's Contact No.	:	01827-164281
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nobabaganj Unit, Dhaka .

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

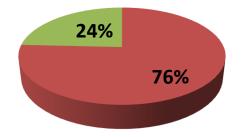
**MST NASIMA AKTAR** joined Grameen Bank since 12 years ago. At first she took BDT 3000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info						
Business Name	:	M/S BISMILLAH METALS				
Location	:	Box Nagar Baazar, Along swith Mosque, Nobabganj, Dhaka				
Total Investment in BDT	:	BDT 280000/-				
Financing	:	Self BDT 200000/- (from existing business) 71% Required Investment BDT 80000/- (as equity) 29%				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	20 ft x 15 ft= 300 sqft				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Metal works.</li> <li>Average 35 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing 03 employee.</li> <li>02 will be appointed after receiving equity money.</li> <li>The shop is rented</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue(Sales)					
Metal Works	4100	123000	1476000		
Total Sales (A)	4100	123000	1476000		
Less Variable Expense					
Metal Works	2665	79950	959400		
Total variable Expense (B)	2,665	79950	959400		
Contribution Margin (CM) [C=(A-B)	1,435	43050	516600		
Less Variable Expense					
Rent		1,300	15600		
Electricity bill		6000	72000		
Transportation		4,000	48000		
Salary (self)		5000	60000		
Salary(Staff)		18000	216000		
Entertainment		300	3600		
Guard		100	1200		
Mobile bill		300	3600		
Total fixed cost (D)		35,000	420000		
Net Profit (E)= [C-D]		8,050	96600		

	Investment Breakdown							
	Proposed							
Particulars	Qty.	Unit Price	Amount	Qty	ty Unit Price Amount Propos			
			(BDT)			(BDT)	Total	
Sheet	1	60000	60,000	1	40,000	40,000	100,000	
Gorda	1	80000	80,000	1	40,000	40,000	120,000	
Daish	1	55000	55,000	0	0	0	55,000	
Security	1	5000	5,000	0	0	0	5,000	
Total	4	0	200,000	2	0	80,000	280,000	

#### **Source of Finance**



Entrepreneur's Contribution 250,000
Investor's Investment 80,000
Total 330,000

Financial F	Projecti	ion (BC	))		
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Metal Works	6100	183000	2196000	2305800	2421090
Total Sales (A)	6100	183000	2196000	2305800	2421090
Less Variable Expense					
Metal Works	3965	118950	1427400	1498770	1573708.5
Total variable Expense (B)	3,965	118950	1427400	1498770	1573708.5
Contribution Margin (CM) [C=(A-B)	2,135	64050	768600	807030	847381.5
Less Variable Expense					
Rent		1,300	15600	15,600	15600
Electricity bill		6500	78000	78500	79000
Transportation		4,500	54000	54,500	55000
Salary (self)		5000	60000	60000	60000
Salary(Staff)		30000	360000	360000	360000
Entertainment		400	4800	4800	4800
Guard		100	1200	1200	1200
Mobile bill		400	4800	4900	5000
Total fixed cost (D)		48,200	578,400	579,500	580600
Net Profit (E)= [C-D]		15850	190200	227,530	266781.5
Investment Payback			32,000	32,000	32,000

Cash flow projection on business plan (rec. & Pay)							
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	80,000					
1.2	Net Profit	190,200	227,530	266781.5			
1.3	Depreciation (Non cash item)						
1.4	Opening Balance of Cash Surplus		158,200	353730			
	Total Cash Inflow	270200	385730	620511.5			
2	Cash Outflow						
2.1	Purchase of Product	80,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000			
	Total Cash Outflow	112,000	32000	32000			
3	Net Cash Surplus	158,200	353730	588511.5			



## Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill: 05 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



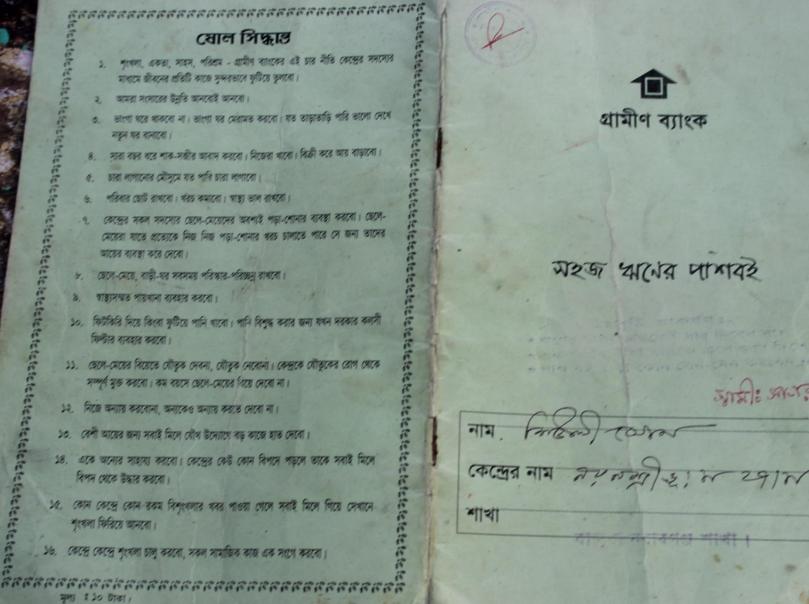


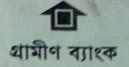












#### মহজ স্নামের দাশবই

इत्राही: आरत्

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# **FAMILY PICTURE**

क्षानिक मरीम डेटमाफा वनरहव कथा १९८०४ जिन्द्रीयाण्ड (१९८०४०)

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